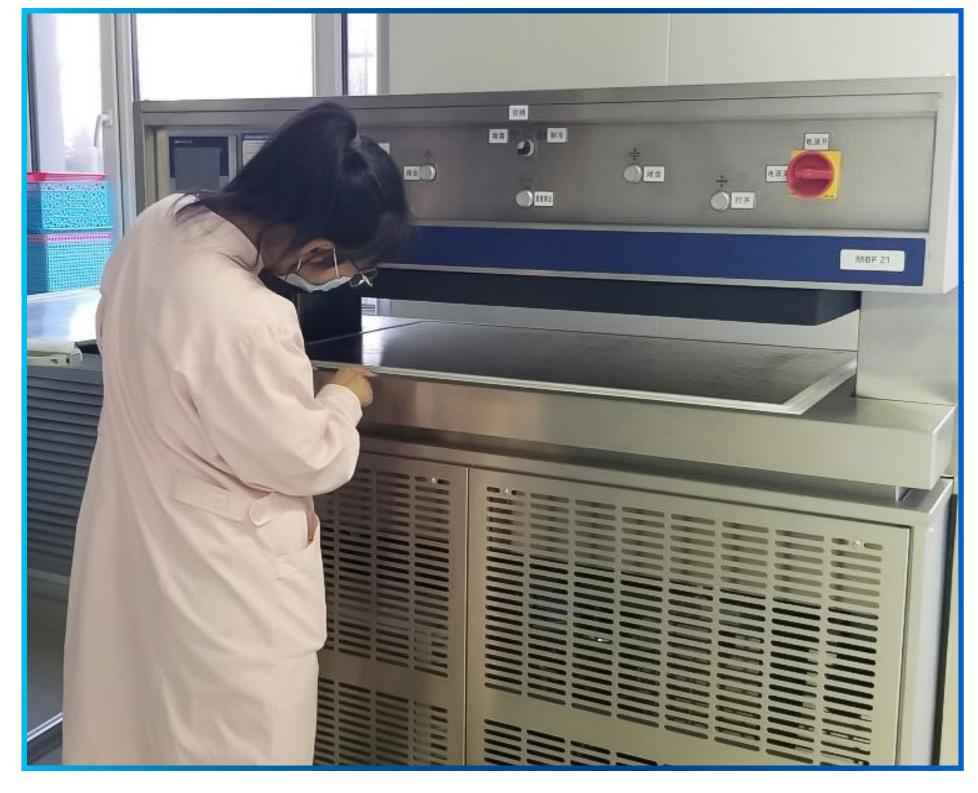
What experts think about us?

SHUANGYASHAN CENTRAL BLOOD STATION, China





Through these short conversations, we try to understand what our customers think about us. Today we are going to China to visit the **Shuangyashan Central Blood Station**, of Heilongjiang Province. They are using our MBF products to quickly freeze plasma.





Shock Freezer fig. Models MBF 21

Contact

- **A. Could you explain what your activity consists of?** Yes, our main job is to complete the separation and preparation of blood components, the washing of RH-negative blood, etc.
- B. In what circumstances do you need to use of cold storage or blood preservation solutions in your work? During the storage of blood to be tested, etc.
- **C.** Which products of B Medical Systems have you used? What are they mainly used for? There was originally a single-layer quick-freezer of the same brand, and its good quality and cooling effect convinced us to purchase one more. It is mainly used for rapid freezing of frozen plasma and cryoprecipitated coagulation factors.
- **D.** What characteristics of our products did you like the most? Can you talk about the performance of the devices? The rapid freezing time which fully guarantees the blood quality. Also, the storage mode.
- E. How is your B Medical Systems product used and what benefits does it provide for your work? The equipment itself is of exceptional quality, and it rarely fails. Moreover, the fast-responding after-sales service is reliable. The results of the rapid freezing of blood are great, and the blood product core temperature is always guaranteed.
- F. Do you consider B Medical Systems to be a reliable partner? Absolutely.
- G. How did you learn about B Medical Systems? By distributor's promotions.
- H. How long have you been a B Medical Systems' customer? For ten years.
- I. Are you satisfied with the equipment? Affirmative, I'm satisfied with the equipment.
- J. Would you recommend B Medical Systems to your colleagues or colleagues? Yes, I will do that.