

What experts think about us?

Global humanitarian procurement agency, PAPA New Guinea

B | medical systems



Through these short conversations, we try to understand what our customers think about us. Today we are going to Papa New Guinea, to visit M. Jacob Gallman, the CCE & VM Officer of a global humanitarian procurement agency for the Southern Region of the country. They are using our Vaccine Cold Chain solutions to strengthen the immunizations across the region.



Solar Vaccine Refrigerator

fig. Models
TCW 40 SDD

A. Could you explain what your activity consists of? The global humanitarian procurement agency is a non-governmental organization which supports governments mostly in improving immunization coverages, provide good nutrition for those who cannot afford it, and ensure access to an integrated packages of intervention promoting maternal, new-born and child care.

B. Why is there a need of cold/blood storage in your business? The agency assists the Papa New Guinea National Department of Health (NDOH) immunization campaigns. Therefore, the cold storage of vaccines is very important and there is a continuous need to improve the transportation, storage, and distribution of these vaccines, as they need to be always kept at strict temperatures between +2°C and +8°C.

C. Which products did you buy from B Medical Systems? For which purpose? TCW40 SDD – This is for storage of vaccines in the remote areas of Papa New Guinea across all the four regions. In these places, there often is no grid connected electricity supply, but there is abundance of sun light for solar power.

D. What are the features that you liked the most? Could you please talk about the performances of the devices? There are many features that I like about the SDD cold chain units we obtained for Papa New Guinea. First of all, the solar panels are easy to install and the way they are fitted make them very difficult to steal. Secondly, the cold chain units are easy to use and maintain, and the SIM card installed on the products is perfect to remotely monitor the performances of the whole cold chain. Finally, the SDD products we employ do not use external batteries during the night, which ensures low operational and maintenance costs.

E. How are you using the B Medical Systems' product and how do they benefit your institution? The TCW40 SDD is used in the remote Healthcare Facilities of the National Department of Health (NDOH) in all the four regions of Papa New Guinea (NGI, Momase, Highlands & Southern).

F. Have you found B Medical Systems to be a trustworthy partner? Personally, yes.

G. How did you learn about B Medical Systems? I only learned about the company when I started working as a Cold Chain & Vaccine Management Technician.

H. How long have you been a B Medical Systems' customer? I believe global procurement agency has been a long-term partner with B Medical Systems.

I. Are you satisfied with the equipment? Personally, I am satisfied with the SDDs.

J. Would you recommend B Medical Systems? I have only joined the organisation for a year, but after personally installing and testing the TCW40 SDD, I would recommend B Medical Systems' SDDs to any other interested customer.

